Zambian - German Development Cooperation
Germany in Zambia

At the same time that Zambia celebrated the golden jubilee of its independence in 2014, Germany and Zambia also commemorated the 50th anniversary of the resumption of diplomatic relations and the beginning of German development cooperation in the country. Since 1964 Germany and Zambia have implemented numerous projects aimed at improving the welfare of the Zambian people and supporting the political, economic, environmental and social development of the country.

In now more than five decades of cooperation Germany has committed a total of 1.036 billion Euro under bilateral financial and technical cooperation. Furthermore, since 1975 the Official Development Aid from Germany to Zambia via multilateral organisations and the European Union has amounted to approx. 560 million Euro. In addition, Germany substantially participated in the Heavily Indebted Poor Countries Initiative (HIPC) and Multilateral Debt Relief Initiative. The cumulated German debt relief for Zambia amounts to about 1.2 billion Euro, strongly helping the country to make progress on its way towards the achievements of the Sustainable Development Goals.

This leaflet provides you with an overview of the many German – both governmental and non-governmental – institutions and organisations that are engaged in Zambia. The range of our cooperation projects is manifold: from drilling boreholes and erecting water pumps to providing expertise in the field of good governance, from improving the lives of people with disabilities to protecting Zambia’s pristine wildlife, promoting sustainable natural resource management and enhancing the access to energy.

The German Embassy and its many partners in German development cooperation remain committed to a fruitful cooperation with the Government and the people of Zambia in order to further advance the fight against poverty, and the promotion of democracy, human rights and the rule of law. As Germans we are grateful for Zambia’s hospitality, and we pay our respect to a country whose long history of internal peace, freedom of religion, democratic transfers of power and generous integration of refugees from neighbouring states make it a best practice case for the African continent.
In the field of Zambian-German development cooperation the Embassy’s role is to steer and coordinate the German agencies which are responsible for the implementation of Germany’s development programmes, such as GIZ, KfW or BGR. In addition, the Embassy represents the German Government within the Cooperating Partners Group (CPG) and within a number of thematic working groups. Most important, it maintains a permanent political dialogue with the Zambian Government, its sector ministries and relevant government institutions. For this purpose, the German Federal Ministry for Economic Cooperation and Development (BMZ) which designs the guidelines and fundamental concepts of German Development Cooperation (GDC) has seconded two permanent representatives to Zambia who are based at the German Embassy Lusaka.

As part of the overall development cooperation and direct engagement, the Embassy further manages a micro-project fund aimed at the specific support of small-scale projects that directly contribute to poverty alleviation and the improvement of living standards as well as covering the basic needs of the poorest social classes.

For further information on the focal areas and steering mechanisms of GDC or any other enquiries please contact the German Embassy Lusaka directly.
Who we are

GIZ operates in over 130 countries worldwide with more than 17,000 employees around the globe. As a federal enterprise, GIZ supports the German Government in achieving its objectives in the field of technical cooperation for sustainable development and works in a variety of sectors to support cooperation partners in designing strategies and meeting their policy goals. GIZ conducts development programmes in mutual cooperation with KfW Development Bank.

What we do

Water and Sanitation Sector

- Urban and rural water supply and sanitation and water resources management.
- Policy support on sector reforms and regulatory systems.
- Capacity development measures for national institutions and staff at different levels.
- Advisory services on business management and operational efficiency for Commercial Utilities (CUs).
Good Governance Sector

- Decentralization: strengthening the local government system to improve planning, financial management and responsive service delivery across national, provincial and district levels.
- Political Participation of Civil Society: supporting participation on political decision-making, in implementation of reform policies and monitoring of policies.
- Good Financial Governance: support to the Ministry of Finance and the Zambia Revenue Authority (ZRA) to achieve an increased transparency, accountability and development orientation in the collection and use of public finances.

HIV/AIDS Prevention in Southern Province

- To improve the access and the use of adequate information on the prevention of HIV and AIDS.
- To promote a better knowledge and application of preventive measures especially for the young population and high risk groups.

Competitive African Cotton Initiative (“Cotton made in Africa”)

- Africa-wide operating Public-Private-Partnership programme, providing advisory services on the production and marketing of cotton and other field crops in order to increase income and food production of small scale cotton producers.
Who we are

KfW is one of the world’s leading and most experienced promotional banks carrying out Germany’s Financial Cooperation with developing and emerging countries all over the world on behalf of the Federal Government. KfW conducts development programmes in mutual cooperation with GIZ.

What we do

Water and Sanitation Sector

• To improve the access to water supply and sanitation services predominantly for the poor in Zambia’s urban, sub-urban and rural areas.
• To assist selected Commercial Utilities (CUs) to improve their service quality and operational efficiency through appropriate investments in infrastructure development.
• To fund water supply projects in rural areas of Central, North-Western & Eastern Province through the construction of more than 3200 water points including capacity development measures.
• To establish basket financing mechanisms in order to support the Zambian Government in its implementation of the two National Programmes for Urban and Rural Water Supply and Sanitation.
• To support Water Resources Management and enhance climate change mitigation measures through investments in gauging stations and information systems.
**Good Governance Sector**

- To support the Zambian Public Financial Management Reform Strategy in order to strengthen generation, use and accountability of public funds.
- To support democracy and service delivery at local level by providing urgently needed funding for district infrastructure.
- To upgrade Africa’s oldest local government training facility, the Chalimbana Local Government Training Institute (CLGTI).
- To improve the strengthening of Parliamentary Control and focus on the construction of constituency offices and the training of its staff.
- To enhance rural development by rehabilitating rural roads and bridges in selected areas of Southern Province.

**Energy Sector**

- To provide financing to the energy sector with the aim to expand and improve infrastructure for electricity generation.
Market entry in Zambia

When it comes to business contacts between Germany and Zambia, the Southern African-German Chamber of Commerce and Industry in Zambia is your ideal partner. We support you in establishing first business contacts with potential customers for your products or services and assist you with the following services:

Market Entry

Bringing together potential business partners is one of our services. We foster business links between German and Zambian companies through comprehensive and target group oriented researches and bring you in contact with competent business partners such as sales and trading partners, customers or manufacturers. The first step to enter a new market would be to conduct an individual market specific research. Based on your criteria we will provide the addresses of suitable Zambian or German companies.

Market Information and Market Surveys

We compile market reports with all the relevant information on the market in Zambia. An in-depth market analysis gives you detailed knowledge of the current frameworks, the market potential of your product/service, a specific sector and your competitors.

Business Trips and Delegations

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Special Projects

- Establishment of a bilateral German-Zambian economic forum
- Development of dual vocational training courses
- Interlinking private sector support and development cooperation
Who we are

The Southern African – German Chamber, established in 1952, is the largest bi-lateral Chamber of Commerce in Southern Africa, representing more than 630 member companies from Southern Africa and Germany. With offices in South Africa (Johannesburg, Cape Town and Durban), in Mozambique (Maputo) and a representative in Zimbabwe (Harare). In early 2016, the SAGCC has opened a representative office in Lusaka as the emergence of Zambia as the third largest economy in southern Africa over the last few years has underlined the vast opportunities of this market.

What we do

The Chamber offers companies from Germany a comprehensive platform for engaging in bi-lateral business relations with Zambia. The Lusaka Office works in cooperation with the ExperTS Programme that is linking the activities of the German private sector in developing and emerging countries more closely to the objectives of Germany’s development policies.

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BGR is the central geoscientific authority of Germany providing advice in all geo-relevant issues and promoting the sustainable use of natural resources and protection of the human habitat. BGR cooperates worldwide within the geosector and provides advice on groundwater, soil, energy and mineral raw materials as well as risk analysis.

What we do

In Zambia, BGR cooperates with the Ministry of Mines, Energy and Water Development (MMEWD) through the joint project “Groundwater Resources Management Support Programme (GReSP)” which strives towards more sustainable management of Zambia’s groundwater resources. Main areas of activity:

- Support to the implementation of the newly established Water Resources Management Authority (WARMA).
- Applying principles of Integrated Water Resources Management (IWRM).
- Development of groundwater management plans, hydrogeological maps and guidelines to protect Zambia’s groundwater resources.
- Production of relevant information material and capacity development.
Who we are

BORDA is an international expert organization facilitating basic needs services (BNS) in the field of waste water management, communal sanitation and renewable energy. BORDA cooperates with WASAZA, the Water and Sanitation Association of Zambia, since 2008.

What we do

- Provision of technical expertise, training and technology transfer on demand to commercial water utilities, local government, private sector and civil society organizations.
- Introduction and establishment of decentralized wastewater treatment solutions, especially biogas technology (waste to energy) into the public and private sector of Zambia.
- Assisting WASAZA, in cooperation with the Devolution Trust Fund (DTF) and commercial water utilities to establish community sanitation projects in peri-urban areas.

Who we are

Chimfunshi Wildlife Orphanage is one of the oldest and largest chimpanzee reserves in the world supported by the “CHIMFUNSHI association for the protection of endangered environment” based in Germany.

What we do

- To nurse Chimpanzees which are rescued from poachers and amusement parks from all over the world back to health (currently 132).
- To cooperate with surrounding communities (70 families) through educational and livelihood projects to protect this endangered species.
- To further develop the established Chimfunshi Education Centre which has become a very important research facility for international scientists/students and allows them to study the social behaviour of chimps in a nearly natural environment.
Who we are

CBM, founded in Germany in 1908, is an international Christian development organization, committed to improving the quality of life of people with disabilities in the poorest communities of the world. With more than 100 years of expertise, CBM aims to promote inclusion and to make comprehensive healthcare, education and livelihood services available and accessible to persons with disabilities in low and middle income countries.

What we do

• Creating awareness on the Rights of People with Disabilities in Zambia to enjoy their human rights and achieve their full potential

• Supporting local partners implementing the Community-Based Rehabilitation (CBR) Strategy

• Developing Eye and ENT health infrastructure, in cooperation with external donors, in partnership with local partners and the Government of Zambia

• Improving training possibilities for Special Needs Education professionals
Friedrich Ebert Foundation

Who we are

FES is a non-profit German political foundation committed to the advancement of public policy issues in the spirit of the basic values of social democracy through education, research, and international cooperation. The foundation, headquartered in Bonn and Berlin, was founded in 1925 and is named after Friedrich Ebert, Germany's first democratically elected president. It is the aim of FES to facilitate the political and social education of individuals of all walks of life in the spirit of democracy and pluralism as well as to contribute to international understanding and cooperation.

What we do

• FES works with various stakeholders (trade unions, civil society organisations, political parties, the Ministry of Labour and the International Labour Organisation (ILO)) to strengthen democracy, social security, labour and economic and social standards and rights in Zambia.
• Political education, especially through seminars, trainings, workshops and publications.
• Capacity development of Parliamentary Constituency Offices and selected Parliamentary Committees of the National Assembly of Zambia in close cooperation with KfW and GIZ.
• Coordination of regional activities on social protection in the SADC region and the Southern African Social Protection Experts Network SASPEN (www.saspen.org).
Who we are

The Frankfurt Zoological Society, based in Frankfurt/Main (Germany), is a non-profit organization with the aim to conserve wildlife and ecosystems, focusing on protected areas and outstanding wild places.

What we do

FZS supports with the North Luangwa Conservation Project (NLCP) the Zambia Wildlife Authority (ZAWA) in all aspects of the conservation and management of the wildlife of the North Luangwa National Park (NLNP) ecosystem and surrounding Game Management Areas (GMAs).

- The Programme coordinated the reintroduction of black rhino into North Luangwa, and effectively Zambia, beginning in 2003. Twenty-five animals were translocated to NLNP and several calves have since been born.
- Provision of field equipment, patrol rations and vehicles for wildlife police officers to carry out anti-poaching operations.
- Conduction of training courses for ZAWA staff.
- Infrastructure development and maintenance - roads in and around the Park and the construction of houses and offices in outposts.
- NLCP runs an on-going conservation education programme in 21 schools in the communities bordering the National Park enhancing the environmental and wildlife understanding of nearly 2000 students.
Who we are

The German Business Circle (GBC) is an independent forum of German entrepreneurs, representatives and other interested parties with permanent or temporary residence in Zambia.

What we do

• To organise information exchange for members & liaise with both the Zambian and the German governments and their relevant bodies on business-related topics.
• To increase German business activities in Zambia through new members who can join a formally established forum to further develop business ties with Germany and among business-minded Germans in Zambia.
• To further broaden the prominent and international partner network which encompasses (among others) the Zambia Chamber of Commerce and Industry (ZACCI), the Southern African-German Chamber of Commerce and Industry (AHK), and the Frankfurt-Rhine-Main Chamber of Skilled Crafts (HWK).

Who we are

Gossner Mission was founded in 1837 by German Reverend Johannes Evangelista Gossner (1773-1858) and is an independent missionary network dedicated to the alleviation of poverty and reduction of inequality.

What we do

• Support to various community projects around Lusaka, mostly with partners in Gwembe Valley, with the Naluyanda Community and Naluyanda Women Network and in cooperation with the United Church of Zambia (UCZ).
• Establishment of a training centre and construction of pre-schools in Gwembe Valley.
• Conduction of gender projects for self-help groups.
Frankfurt-Rhine-Main Chamber of Skilled Crafts

Who we are
The Frankfurt-Rhine-Main Chamber of Skilled Crafts is a self-governing body of the skilled crafts sector in Germany and represents the interests of its member businesses. Together with eight local councils of skilled crafts peoples’ associations and more than 140 guilds of skilled crafts in the chamber district, it ensures that the voices of skilled crafts are heard in public.

What we do
The Frankfurt-Rhine-Main Chamber of Skilled Crafts is in charge of technical and vocational training, offers legal advice and provides arbitration services to its members. In developing and transition countries it is both engaged in “Vocational Education and Training” as well as in “Chambers and Associations” Partnership Programmes. In Zambia, it supports the Zambia Chamber of Commerce and Industry (ZACCI) which is the umbrella organisation of local Zambian Chambers of Commerce and Industry in all 10 Provinces.

The main focus of the partnership project is to strengthen ZACCI in its role as the main cross-sectorial representation of the private sector in the country and to develop and extend the chamber movement at large.
Who we are

MISEREOR is the German Catholic Bishops’ organisation for overseas development cooperation and was initially founded in 1958 as a “campaign against hunger and disease in the world.” In Zambia, MISEREOR supports local Church and Non-Governmental Organisations (NGOs) in their commitment to development in a variety of sectors.

What we do

Good Governance
- Dissemination of information on the right to participate in political decision-making processes.
- Equipping people with lobbying skills to make their claims more effective.
- Organisation of public debates between citizens and politicians.
- Monitoring of public budgets in order to hold political leaders accountable for their actions.

HIV/AIDS Prevention
- Organisation of peer group gatherings for the youth to facilitate awareness on prevention measures.
- Counselling people living with HIV/AIDS and support through general health care.

Food Security/Rural Development
- Promotion of organic farming and environmental conservation techniques among small-scale farmers in vulnerable rural areas (especially in areas where farmers are confronted with land grabbing and eviction).
Who we are

The Savings Banks Foundation for International Cooperation (SBFIC) is a member of the German Savings Banks Finance Group, one of the world’s largest financial groups. The nationwide branch network offers an unrivalled closeness to customers, most of whom are local citizens and Small and Medium Enterprises (SMEs). SBFIC operates locally, thus sharing their stakeholders’ interest in a healthy local economy and ensuring that savings deposited locally are re-invested via loans in the same region.

What we do

• Strong focus is laid on financial education for Micro, Small and Medium-sized Enterprises (MSME) in Zambia to enable them to make well informed financial decisions, to grow their businesses and to be equal partners to financial institutions.
• To make the successful German “Sparkassen-model” accessible to financial institutions and customers in developing and transition countries.
• To support the implementation of the National Strategy on Financial Education in a partnership project with the Bank of Zambia (BoZ).
• Introduction of the micro-business-simulation “Get to Know Your Numbers”, a highly interactive seminar for micro-entrepreneurs respectively start-ups to get a better understanding of how micro-enterprises work and which challenges they face.
Who we are

The Senior Experten Service (SES) is the leading German organization for voluntary assignments carried out by experienced and retired skilled and management professionals. SES services are mainly aimed at small and medium-sized enterprises, public authorities, professional bodies and business associations, social and medical institutions.

What we do

SES services are mainly aimed at the provision of qualification and training of staff as well as addressing technical and organizational challenges.

In Zambia, 60 assignments by Senior Experts have been realized so far focusing on small and medium-sized enterprises in the following sectors: food industry, agricultural services and non-profit. Examples include:

- Qualification of local staff through up-to-date conservation farming techniques, such as provision of trainings on biological pest control, composting, intercropping and tree nursery establishment and management.
- Workflow optimization in operational sequences, production, quality management as well as analyses of printings and resolving challenges in quality standards at a major Zambian newspaper.
German Sport Cooperation

Who we are
Working closely with Zambian sport associations and state institutions, the German Sport Cooperation focuses on the establishment of sustainable sport structures in Zambia from grass root to high performance level. It aims at enabling Zambian athletes, federations and other stakeholders to do sports and sports projects more professionally and with a greater success. The program is funded by the German Ministry of Foreign Affairs and implemented by the German Olympic Sports Confederation (DOSB).

What we do
- Vocational training and skills enhancement through coaching courses
- Support to organizational processes in order to strengthen the associations’ effectiveness through marketing and sport administration courses
- Institutionalization of youth athletics in cooperation with schools and NGOs
- Support of coaches and athletes to more elite oriented training
Who we are

The German Government through the German Federal Ministry of Food and Agriculture (BMEL) provides targeted support for the transfer of modern technologies and expert knowledge to Zambia. Skilled workers and management staff of Zambia’s agricultural sector receive practical and theoretical training. The topics range from technical issues to operational management. BMEL’s project partner is the Zambian Ministry of Agriculture and Livestock (MAL); cooperation partners in Zambia are the Zambia National Farmers’ Union (ZNFU) and the Golden Valley Agricultural Research Trust (GART).

What we do

- Theoretical and practical training measures about sustainable cultivation techniques and the proper use of state-of-the-art agricultural machinery under local production conditions to farmers specialized in crop production.

- Field trials (e.g. testing of quality and integrated pest management) and dissemination of the findings to the local agricultural sector and the public.

- Sensitization and introduction of products, production methods and production chains to the general public and diverse stakeholders in the agricultural sector.