



Embassy
of the Federal Republic of Germany
Lusaka



german
cooperation
DEUTSCHE ZUSAMMENARBEIT



Zambian-German Development Cooperation



Germany in Zambia

Since 1964, Germany and Zambia have jointly implemented numerous projects aimed at supporting the well-being of the Zambian people and bolstering the nation's political, economic, environmental, and social development. As of 2023, Germany's current portfolio for bilateral financial and technical cooperation surpasses 500 million Euros.

Bolstering the nation's political, economic, environmental and social development.

This leaflet provides an overview of the extensive engagement of both German governmental and non-governmental institutions within Zambia. Our initiatives span a diverse spectrum, ranging from borehole drilling and supporting farmers in adapting to climate change to providing our expertise in the field of good financial governance, improving access to justice, inclusion of persons

with disabilities, wildlife conservation, sustainable natural resource management, and expanded energy access among others.

The German Embassy, alongside our numerous partners in German development cooperation, remains steadfastly committed to nurturing a constructive partnership with the Government and the people of Zambia. Our collective aim is to further progress the battle against poverty while championing democracy, human rights, and the rule of law.

As Germans, we are grateful for Zambia's hospitality, and we pay our respect to a country whose long history of internal peace, freedom of religion, democratic transfers of power and generous integration of refugees from neighbouring states make it a best practice case for the African continent.



Embassy
of the Federal Republic of Germany
Lusaka

The German Embassy in Lusaka is the official diplomatic representation of the Federal Republic of Germany in Zambia.

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The Embassy is engaged in a continuous, open and trustful relationship with the Government of the Republic of Zambia (GRZ). This is guided by a shared commitment to strengthening democracy, the rule of law and the promotion of universal human rights.

Furthermore, the Embassy keeps a continuous dialogue with Zambia's parliamentarians, civil society, churches as well as the private sector.

In the field of Zambian-German development cooperation, the Embassy's role is to steer and coordinate the German Agencies which are responsible for the implementation of Germany's development programmes, such as GIZ, KfW or BGR. In addition, the Embassy represents the German Government within the Cooperating Partners Group (CPG) and within a number of thematic working groups. Most important, it maintains a permanent political dialogue with the Zambian Government,

its Sector Ministries and relevant government institutions. For this purpose, the Federal German Ministry for Economic Cooperation and Development (BMZ) which designs the guidelines and fundamental concepts of German Development Cooperation (GDC), has seconded two permanent representatives to Zambia who are based at the German Embassy Lusaka.

As part of the overall development cooperation and direct engagement, the Embassy further manages a micro-project fund aiming at the specific support of small-size projects that directly contribute to poverty alleviation and the improvement of living standards as well as covering the basic needs of the poorest social classes.

For further information on the focal areas and steering mechanisms of GDC or any other enquiries, please contact the German Embassy Lusaka directly or visit our website.



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Who we are

GIZ operates in around 120 countries with more than 25,000 employees around the globe. As a federal enterprise, GIZ supports the German Government in achieving its objectives in the area of technical cooperation for sustainable development and works in a variety of sectors to support cooperation partners in designing strategies and meeting their policy goals. GIZ conducts development projects in mutual cooperation with KfW Development Bank.



What we do



Water, Environment and Resources Protection

- Urban and rural water supply and sanitation.
- Water resources management including catchment restoration and protection.
- Policy and governance support on sector development and regulatory systems.
- Capacity development for national institutions and staff at all different levels.
- Advisory services on business management and operational efficiency for Commercial Utilities (CUs).
- Advisory services to modernize vocational training in the water and energy sector to align it to the needs of the labour market.
- Advisory services on actions for climate change resilience and adaptation.



Good Governance Sector

- Decentralization: Strengthening the local government system by improving local planning processes, financial management and citizen-oriented service delivery at the local level, with the objective to achieve just and climate-resilient (urban) development.
- Access to justice, civil society participation and transparency: Supporting citizen's access to justice through legal aid services for vulnerable groups. Citizen's participation in government decision making, formulation and monitoring of the implementation of policies.
- Good Financial Governance: Strengthening public financial management systems and capacities in Zambia to restore fiscal sustainability and improve the efficiency and effectiveness of public resource allocation and spending for better public service delivery.
- Strengthening Girls' Rights! Reproductive health and HIV prevention for young women and girls in Zambia: Work with selected government and non-governmental stakeholders to ensure increased commitment to strengthening the rights of young women and girls for the prevention of HIV, early pregnancy and gender-based violence.



Agriculture Sector, Food and Nutrition Security

- Supporting the Zambian Government towards a sustainable and climate-resilient transformation of agricultural and food systems.
- Supporting the Zambian Government in improving the nutritional status of vulnerable rural households, particularly for women of reproductive age and young children and thus contributing towards delivering healthy diets for all Zambians.
- Delivering advisory services and capacity development in the agriculture, food and nutrition space at micro-, meso- and macro level engaging public and private sectors, as well as civil society.
- Strengthening value chains and promoting initiatives that generate income and employment opportunities within the agri-food sector.
- Improving access to agricultural finance and empowering private sector partnerships as key drivers for rural and economic development.



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Who we are

KfW supports projects in Africa, the Middle East, Asia, Latin America and South-East Europe on behalf of the German Federal Government. The bank supports developing countries and emerging economies in alleviating poverty, securing peace, protecting the environment, mitigating climate change and ensuring fair globalisation.



What we do



Peaceful and Inclusive Societies AREA OF INTERVENTION: GOOD GOVERNANCE

- To support the Zambian government in the implementation of the Decentralization Policy, by providing urgently needed resources for public district infrastructure in Southern and Eastern Province, such as markets, bus stations but also climate resilient infrastructure, based on the integrated development plans.
- The complete the renovation and extension of the Chalimbana Local Government Training Institute, which facilitates training and capacity building of civil servants across the country.



Sustainable Agri-Food Systems AREA OF INTERVENTION: NUTRITION / AGRICULTURE

- Enabling the mechanization of Zambian farms by improving the access of farmers to finance in the form of favourable leases via the Agricultural Leasing Company Zambia limited.
- Providing targeted Cash Transfer Programs for women and girls as well as supporting projects aimed at fighting malnutrition and stunting through the Scaling Up Nutrition program of the Zambian government.



Energy Sector

- To support the transparent procurement of up to 200 MW sustainable renewable energy through private sector participation.
- To support the extension and rehabilitation of the Chishimba Falls Hydro Power plant in Northern Province
- Sustainable Power Supply in Southern Division of the Power Utility through rehabilitation of supply network



Transfrontier Conservation Areas

- Support to Zambian national parks and surrounding communities with infrastructure, trainings and tourism development





ZAMBIA

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Who we are

BORDA e.V. (Bremen Overseas Research & Development Association), established in 1971, is a technical expert organisation, specialized in the field of sustainable environmental protection through integrated sanitation solutions. Our activities focus on supporting the transition towards liveable and inclusive cities which give disadvantaged urban and peri-urban populations access to essential public services such as on-site sanitation, faecal sludge management, solid waste management, energy, and water. BORDA Zambia has been active in Zambia since 2009, working in partnership with the Water and Sanitation Association of Zambia (WASAZA). In 2016, BORDA established the BORDA Zambia Country Office.





What we do

BORDA Zambia designs and implements innovative system packages together with partners, fosters capacity strengthening and facilitates dialogue between civil society organisations, communities, government entities, the private sector, scientific institutions, and international organizations. We also work to strengthen regulation for on-site sanitation (OSS), including faecal sludge management (FSM) through supporting with standardisation and harmonisation of national policies, guidelines and strategies. BORDA Zambia has since 2020 expanded our scope to include the implementation of holistic WASH projects in Schools. As an organisation we are committed to engaging and supporting communities to be the drivers of change towards improving access to WASH services. BORDA Zambia key focus areas are:

- Promotion of decentralised sustainable sanitation solutions for urban and peri-urban areas,
- Promotion of decentralised solid waste management solutions,
- Strengthening capacity in the private and public sector on the planning, implementation and proper O&M of sanitation solutions.
- Advocacy and awareness raising within government, local authorities, the public sector, and in communities.



**Federal Institute
for Geosciences and
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Who we are

BGR is the central geoscientific authority of Germany providing advice in all geo-relevant issues and promoting the sustainable use of natural resources and protection of the human habitat.

BGR cooperates worldwide within the geosector and provides advice on groundwater, soil, energy and mineral raw materials as well as risk analysis.

What we do



In Zambia, BGR cooperates with the Ministry of Water Development and Sanitation through joint projects striving towards more sustainable management of Zambia's groundwater resources. Main areas of activity:

- Improve water supply and groundwater protection to enable a sustainable groundwater management in Zambia
- Improving water security through the development of preventive planning and monitoring measures to adapt to climate change and prepare for drought periods.
- Applying principles of Integrated Water Resources Management (IWRM).
- Development of groundwater management plans, hydro-geological maps and guidelines to protect Zambia's groundwater resources.
- Production of relevant information material and capacity development.



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Who we are

FES is a non-profit German political foundation committed to the advancement of democracy, social justice and international understanding in the spirit of social democracy. The foundation, head-quartered in Bonn and Berlin, was founded in 1925 and is named after Friedrich Ebert, Germany's first democratically elected president. It is the aim of FES to facilitate public discourse, democratic participation, trade union rights and media freedom, among others. Apart from pursuing its objectives in Germany, FES is working in about 100 countries worldwide. FES has started work in Zambia in the late 1960s.

What we do

FES has the following main areas of activity:

- Working with various partner organisations (e.g. trade unions, civil society organisations, political parties, Government Ministries and media organisations) to enhance dialogue and generate policy inputs on workers' rights, social protection and gender justice and media freedom.
- Training and mentoring young political leaders from across the political spectrum.
- Organising training as well as exchanges on issues and policies through seminars, workshops and conferences.
- Promoting a free media environment and good journalism.
- Working to promote the concept of a "just city".
- Publishing brochures and reference materials.
- Coordinating activities on social protection in the SADC region.



SENIOR
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SERVICE

SES

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Who we are

Senior Expert Service (SES) is the leading German organisation for voluntary assignments. Since 1983 SES stands for transfer of knowledge all around the world. SES experts pass on their specialist expertise and professional experience to assist local clients to strengthen business, create positive impact, build up local capacities and boost opportunities.

What we do

SES services have a demand-oriented approach, thus are heterogeneous and address various technical and organisational challenges of different local clients. In Zambia, more than 100 assignments have been realised focusing on sectors as vocational training, business development and agriculture so far. SES experts assisted:

- A small NGO for empowering women with PR, online marketing and online sales.
- A small-medium enterprise in optimising production processes of honey.
- Qualified local staff in up-to-date farming techniques like biological pest control and composting.
- A major Zambian newspaper to resolve challenges in printing quality standards.





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Who we are

Christoffel-Blindenmission Christian Blind Mission e.V. is an International Christian disability inclusive development organization working in partnerships to improve the quality of life of persons with disabilities. Founded in 1908 CBM works in the poorest regions of the world. Our programs aim to break the cycle of poverty and disability.

What we do

- Creating awareness on the rights of persons with disabilities in Zambia.
- CBM strives to remove the barriers that marginalize persons with disabilities in the world's most disadvantaged societies.
- We work with partners to reduce avoidable visual impairments and blindness, giving people with permanent visual impairments access to rehabilitation and wider opportunities.-
- Working within the community we ensure people with disabilities are respected and included on an equal basis in all areas of life. We follow a human rights-based, people centred and community driven approach.
- We strive to reach persons with disabilities during disasters and emergencies.



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Who we are

The Chimfunshi Wildlife Orphanage Trust (CWOT) was established in 1983 and is recognized as one of the largest chimpanzee sanctuaries in the world. Located in Zambia, CWOT spans over 10,000 hectares of Miombo forest along the Upper Kafue River which is Zambia's second largest river. In the northern Copperbelt region, CWOT provides a safe haven for over 150 endangered chimpanzees and other wildlife in need. These animals are rescued and rehabilitated in suitable semi-free-range enclosures.

But CWOT is more than a sanctuary: The vision of CWOT is an integrated landscape management approach to serve as a sustainable model for Miombo forest management in rural Zambia. This approach includes CWOT leading the way in reducing wildlife trafficking, promoting sustainable local development, developing a fair and inclusive rural society, and ensuring that biodiversity and ecosystems provide essential services to the community. This vision aims to improve well-being and prosperity and contribute to the achievement of national and global sustainable development goals.

Today, around 70 employees and their families (around 400 people in total including around 130 children) live on site at CWOT. In addition to providing employment opportunities, CWOT offers comprehensive education and training programmes, comfortable housing with access to water and electricity, and basic medical services for all residents through a community clinic.





What we do

The work of the Chimfunshi Wildlife Orphanage Trust encompasses a wide range of activities that not only focus on the welfare of the chimpanzees, but also make an important contribution to the local community and environment:

- Rescue, rehabilitation and care of chimpanzees and local wildlife. CWOT provides a safe environment for these animals to recover and live in conditions that closely resemble their natural habitat.
- Community development. This includes building homes for the employees and their families, creating jobs and ensuring reliable access to electricity and clean water.
- Education. CWOT founded and operate the Twampane Community School, which provides a preschool and primary and secondary education to over 230 local children. In addition to classrooms, there is now a library and a playground. The pupils also receive a hot meal every day.
- Healthcare is supported through the establishment and operation of a health post. This clinic provides essential medical services to the Chimfunshi community and improves the overall well-being of the residents and staff.
- Protection and reforestation of the Miombo forest, an important ecosystem in the region. By planting trees and protecting existing forests, CWOT aims to restore this unique landscape, which is home to a variety of species.
- Protecting the water and wetlands along the neighbouring Kafue River. This river is vital to the biodiversity of the region and by protecting its water quality and the surrounding wetlands, CWOT is helping to maintain the natural balance of the ecosystem. The work ensures that both wildlife and local communities can continue to rely on this important water source.
- Smart farming and cattle breeding. By introducing modern agricultural practices, such as the use of solar-powered irrigation systems and sustainable farming methods, CWOT is helping the local community to increase their agricultural productivity. This not only contributes to food security, but also creates income opportunities for local families.
- Promoting eco-tourism and conservation education programmes. Through the development of these programmes and the construction of an education centre, CWOT offers school classes and visitors the opportunity to learn about conservation and the importance of protecting the environment.



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Who we are

The German Government, in collaboration with the German Federal Ministry of Food and Agriculture (BMEL), is dedicated to advancing modern agricultural technologies and knowledge transfer in Zambia. AKTC is committed to empowering mechanized farmers, students, and agricultural multipliers with practical and theoretical training, covering a wide spectrum of topics, including technical skills related to farm implements, crop production, and climate-smart agriculture.

What we do

1. Enhancing Agricultural Expertise:

- Offering comprehensive theoretical and hands-on training in sustainable cultivation techniques.
- Equipping farmers specialized in crop production with the knowledge and skills to make effective use of state-of-the-art agricultural machinery within local production conditions.

2. Pioneering Research:

- Focusing on innovative climate-adapted farming methods, agro-ecology, and regenerative agriculture.
- Striving to develop solutions to ensure sustainable and climate resilient agriculture in Zambia.

3. Knowledge Dissemination:

- Sharing our research findings and expertise with the local and regional agricultural community.
- Promoting the adoption of best practices for a more prosperous and sustainable agricultural sector.





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Who we are

Gossner Mission was founded in 1837 by German Reverend Johannes Evangelista Gossner and is an independent missionary network dedicated to the alleviation of poverty and reduction of inequality.



What we do

Since the early seventies Gossner Mission supports to various community development projects in the fields of Sustainable Agriculture, Equal Opportunity especially for women, Youth and Vocational Training. Our commitment is determined by the vision of a fair one world and we engage ourselves together with strong partners such as the United Church of Zambia (UCZ) and Kaluli Development Foundation (KDF) in the Gwembe Valley.

Our Liaison Office at Ibex Hill is running a peaceful and cosy guest house with all facilities for seminars and workshops.



Strengthening Small-scale
Entrepreneurship for a Social and
Environmental Transformation and
Economic Development in Southern Africa

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Who we are

The German Sparkassenstiftung for International Cooperation (DSIK) is a member of the German Savings Banks Finance Group, one of the world's largest financial groups. DSIK supports financial institutions in fostering economic and social development through tailored banking services. By helping partner institutions become more professional, DSIK ensures that SMEs and marginalized groups gain permanent access to financial services, ultimately securing stable returns for these institutions. Strengthening local financial structures not only generates development opportunities and creates jobs but also stabilizes the financial sector, contributing to overall economic growth. DSIK's approach is rooted in the 200-year history of Germany's Sparkassen, emphasizing that sustainable micro-finance requires efficiency and professionalism.

What we do

In Zambia, DSIK has the following main areas of activity:

- Strong focus is laid on financial education for Micro, Small and Medium-sized Enterprises in Zambia to enable them to make well informed financial decisions, to grow their businesses and to be equal partners to financial institutions.
- To make the successful German "Sparkassen-model" accessible to financial institutions and customers in Zambia.
- To support the implementation of the National Strategy on Financial Education in a partnership project with the Bank of Zambia (BoZ).





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Who we are

The Frankfurt Zoological Society, based in Germany, is an international non-governmental / non-profit organisation that conserves wildlife and ecosystems, focusing on protected areas and outstanding wild places.

What we do

FZS supports the North Luangwa (NLCP) and the Nsumbu Tanganyika Conservation Programmes (NTCP), in partnership with the Department of National Parks and Wildlife (DNPW) and their associated Community Resource Boards (CRB), in all aspects of the conservation and management of the respective protected area, totalling >29,000km².



- Provision of uniforms, equipment, training, rations and vehicles for DNPW / CRB officers to carry out anti-poaching patrols and human-wildlife conflict mitigation.
- Development and maintenance of protected area roads, buildings, offices and community infrastructure.
- Empowerment and enterprise development for local communities focussing on conservation-compatible livelihoods, governance, awareness and education, fisheries and forestry management, and community-led tourism initiatives.
- Evidence-based monitoring and research to understand drivers, threats, status and trends, evaluation of outcomes and impacts, and informing adaptive management.
- Endangered / key species reintroductions, monitoring and security to improve ecological processes and leverage wider conservation activities
- Gender-main-streaming and awareness training for staff, communities, and stakeholders.
- Direct conservation-related employment and job opportunity creation for local communities and indirect economic impact.



**Handwerkskammer
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Who we are

The skilled crafts sector is the number one trainer in Germany - the dual system is unique and guarantees lucrative job opportunities. The Chamber of Skilled Crafts Frankfurt-Rhein-Main (HWK) represents more than 33,000 companies with almost 163,000 employees and 9,000 trainees. In its vocational training centers, it organizes practical training and further education for more than 30 professions.

What we do

In Zambia, HWK is conducting a training partnership with the Fountain Gate Crafts & Trades School (FGCATS). The target group are concrete workers, plumbers, and electricians as well as solar engineers. The school works closely with German experts and expertise. The main focus of the partnership is to strengthen the quality of vocational training and the role of the private sector in the country.



Fountain Gate Crafts & Trades School



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Who we are

Fountain Gate Crafts & Trade School is a craft and trades training school registered and accredited by the Technical Educational Vocational Entrepreneurship Training Authority. The school was founded in 2019 as a follow up to the pilot project In Dual Vocational Training by the Chamber of Skilled Crafts Frankfurt Rhein-Main funded by BMZ. The school commenced trainings in May 2022 and focuses on construction trades and renewable energy training and aims to involve Industry back into training, thereby improving the quality and intensity of the training.

What we do

- **Regular TEVET trainings:** The school currently trains in bricklaying & masonry, electrical technology, plumbing and pipe fitting, and skills in installation of solar energy applications, all these under the TEVETA Curricular.
- **Community Trainings:** The school also conducts community trainings aimed at empowering local communities. In 2023 the school training 19 women from the local community in basic electrical skills.
- **School Outreach:** In 2024 the school has hosted 72 primary and secondary school children and gave them an experience of a solar day where they explored various applications and uses of solar energy.
- **Training of Trainers: Green Peoples Energy:** In 2022, as part of the Green Peoples Energy project to train 260 solar installers, Fountain Gate trained 16 lecturers from government Vocational Training Institutes in the skills Award of Installation of Solar energy applications.
- **Solar Cooling: European Energy Partnerships:** The school undertook The Solar Cooling project in conjunction with ID Solar, Phaesun and Solar Cooling Engineering, and supported by the European Energy Partnership. The aim was to promote the use of solar technology for cooling in the agriculture value chain.
- **Blended Training and RPL:** Currently the school is undertaking a project: Empowering communities through Blended training skills in installation of solar energy applications and Recognition of Prior Learning (RPL). This is supported by GIZ under a Local Subsidy. The training has an enrolment of 90 and aims to empower communities by making the trainings online and on-site.



Deutsche Industrie- und Handels-
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Southern African-German Chamber
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Who we are

Established in 1952, the SAGCC is the largest bi-lateral chamber of commerce in southern Africa. Beyond its headquarters in Johannesburg, the chamber maintains offices in key locales across the region: Cape Town and Durban in South Africa, Maputo in Mozambique, and Harare in Zimbabwe. Since 2016, its presence expanded to Lusaka, a strategic move mirroring Zambia's rise as the third-largest economy in southern Africa. This development has underscored the growing importance and escalating influence of the SAGCC's role in Zambia in recent years.

What we do

The Chamber offers companies from Germany a comprehensive platform for engaging in direct bi-lateral business relations with Zambia. We work in cooperation with many local stakeholders, actively promoting the linkage of activities of the German private sector in Zambia's developing and emerging economy in close alignment to the objectives of Germany's development policies.

We guide you in forming initial connections with potential customers for your products or services, offering assistance with the following:

- **Address Searches:** We specialize in identifying the right contacts tailored to your company's specific needs, laying the groundwork for a potential market entry into Zambia. This service is designed to streamline the initial phase of your expansion efforts.
- **Business Partner Searches:** We engage extensively to not only identify potential business contacts in Zambia but also ensure the successful establishment of direct B2B relationships between German and Zambian companies. This comprehensive approach aims to foster lasting partnerships that contribute to mutual growth and success.
- **Business Trips and Delegations:** We organize and facilitate business trips and delegations, creating platforms for direct interaction and first-hand observation of the Zambian market. These visits enable face-to-face meetings with prospective partners.
- **Market Studies:** We undertake meticulous market investigations tailored to your field. These explorations are indispensable for entities keen on exhaustive due diligence prior to their expansion decision into the Zambian market, providing a profound grasp of the local market trends, competitors, and distinctive challenges and prospects.
- **Special Projects:**
 - Establishment of a bilateral German-Zambian economic forum.
 - Interlinking private sector support and development cooperation.



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Who we are

The German Business Circle (GBC) is an independent forum of German entrepreneurs, representatives and other interested parties with permanent or temporary residence in Zambia.

What we do

The main activities of GBC in Zambia are:

- To organise information exchange for members & liaise with both the Zambian and the German governments and their relevant bodies on business-related topics.
- To increase German business activities in Zambia through new members who can join a formally established forum to further develop business ties with Germany and among business minded Germans in Zambia.
- To broaden the prominent and international partner network which encompasses (among others) the Zambia Chamber of Commerce and Industry (ZACCI), the Southern African-German Chamber of Commerce and Industry (AHK), and the Frankfurt-Rhine-Main Chamber of Skilled Crafts (HWK).



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